



VANHA's Survive & Thrive Series! Through the Continuum of Care: Marching Into the Future

New Date and Location

WHEN: April 13, 2010

WHERE: Lakewood Manor, Richmond
1900 Lauderdale Drive, Richmond, VA 23238
804-740-2900

A Focus on Finance- Can You Afford to Fail? – Part II

A Workshop for Chief Executive Officers, Administrators, Chief Financial Officers, Human Resources Managers and all other Interested Parties



NAB CLOCK HOURS: This educational offering has been reviewed and approved by the National Continuing Education Review Service (NCERS) of the National Association of Boards of Examiners of Long Term Care Administrators (NAB) for 5 clock hours and 5 participant hours.
Approval No: 1732010-5.00-5384-in

Conference Sponsored By: Partners Pharmacy



Register Now online at www.vanha.org



VANHA's Survive and Thrive Series!

A Focus on Finance - Can You Afford to Fail? Part II

April 13, 2010

Lakewood Manor, Richmond, Virginia

8:30 a.m. – 9:00 a.m.

Registration and Continental Breakfast

9 a.m. – 9:15 a.m.

Welcome Remarks

Sandee Levin, President of VANHA

9:15 a.m. – 9:45 a.m.

State of the Commonwealth

The Honorable Richard D. Brown, Secretary of Finance, Commonwealth of Virginia

9:45 a.m. – 10:45 a.m.

Containing Pharmacy Costs

John Walker, R.PH, Chief Operating Officer, Partners Pharmacy

10:45 a.m. – 11:00 a.m.

Break

11 a.m. – 12:00 p.m.

Panel Session 1: The Dueling Insurance Brokers

- **Employee Benefits**
- **LTC and STD Insurance**
- **Workers' Comp and Liability Issues**

Panel Includes: *Robert Sullivan, Rutherford Insurance/Healthcare Practice;*
Mike Philhower and Pim Jager, Scott Insurance;
Sandy McNamara, Campbell Insurance;
Steve Barbour and Phil Howard, BB&T Insurance Services, Inc.

12:00 p.m. – 1:00 p.m.

Lunch

1:00 p.m. – 2:30 p.m.

Panel Session 2: Promise and Deliver – Containing Costs without Compromising Quality in the areas of Dining, Staffing, and Maintenance

Panel Includes: *Goodwin House, Covenant Woods, WindsorMeade of Williamsburg,*
Shenandoah Valley Westminster-Canterbury, Falcons Landing, The Hermitage at Cedarfield,
Westminster Canterbury Richmond and Westminster-Canterbury of the Blue Ridge

NEW

2:30 p.m. – 3:30 p.m.

Understanding Virginia Budget Actions on Nursing Home Providers

Cindi Jones, Acting Director of the Virginia Department of Medical Assistance Services

3:30 p.m.

Adjourn



A Focus on Finance- Can You Afford to Fail – Part II

REGISTRATION FORM

Register on-line at www.vanha.org (with check or credit card)
or fax completed form (one per registrant) to 804-965-9089.

The deadline for registration is Tuesday, April 6, 2010.

Registrations received after this date will be subject to a \$25 late fee per community.

Full Name: _____

Community/Company: _____

Title: _____

Badge Name: _____

Full Address: _____

Phone _____ Fax: _____

E-mail: _____

Please provide emergency contact information in case we need to reach you (such as cell or home phone):

Registration Fee includes continental breakfast and lunch:

Registration Fee: \$99.00 member \$135.00 non-member

Mailing a check (fax a copy of the request to 804.965.9089)

**Mail Check to: VANHA, 4201 Dominion Blvd, Suite 100, Glen Allen, VA 23060;
Telephone: 804-965-5500 ♦ Facsimile: 804-965-9089**

Paying by Credit Card (below): VISA MasterCard

Cardholder's Name: _____

Card Number: _____ Exp. Date: _____

Security Code: _____

The security code is the 3 digit number found on the back of the card in the signature field.

Complete Billing Address: _____

Cardholder's Signature: _____

Cancellation Policy: Cancellations received in writing by April 6, 2010 will receive a credit, less a \$25 administrative fee, toward a future VANHA event excluding the 2010 Annual Conference and the 2010 Leadership Summit. Any credits issued will expire March 31, 2011. Cancellations received after April 6, 2010 will be considered a no-show and no credit will be issued. Substitutions are encouraged.